

Pulse

A Publication of Kettering Medical Center Foundation

Spring 2006



Your gifts at work
Volunteers – A special
kind of giving

Donor Recognition Issue



**Kettering Medical Center
Foundation**

Kettering Medical Center Network®



Thank *You*

This issue of **Pulse** recognizes the hundreds of wonderful donors who make possible the accomplishments of the Kettering Medical Center Foundation.

Some gave in 2005 because of a passion to advance medical research or introduce a new medical technology to Dayton. Others gave because they wanted uninsured or under-served members of our community to receive the highest level of medical care available to the rest of us. Many gifts this year were from grateful patients or their families who wanted to express gratitude for the compassionate and competent care received at KMC. The motives are as different as the people involved, and whatever the motive, we say a heartfelt **Thank You**.

Of the many challenges facing healthcare today, one of the more formidable ones is preparing for the aging of the Baby Boomers. KMC's plans for meeting this challenge are pervasive and exciting. Construction has already begun on the Sycamore campus for a \$55 million expansion that will provide expanded hospital services and additional physician offices.

The Boonshoft Center for Medical Sciences is nearing completion and should be occupied mid-2006. What a marvelous addition this makes to the Kettering campus, providing much needed space for the rapidly growing Kettering College of Medical Arts, the research activities of the Wallace-Kettering Neuroscience Institute, and additional

physician offices. Many thanks to those who gave so generously to make this significant advance possible. You have invested in the future of quality healthcare in the Dayton area.

And more is on the way. Many of these future advances in facilities and programs will be made possible through your gifts and the gifts of your friends and neighbors. We are not building just for today or tomorrow or for Baby Boomers only. We are building for future generations. And what we are building, we are building to last ... and to improve the quality of life for the people in the communities we serve.

Thank you for joining with us to make possible this exciting future.

Gratefully,

Martin E. Clark, Ed.D.
President

Your

The generosity of Foundation donors has provided life-saving and health-restoring equipment, programs, education and research impacting countless families and friends in the Dayton area. Following are some of the highlights of your generosity.

- The proceeds from **Heart-to-Heart**, the Foundation's annual gala, together with funds given during the **Kettering Cardiovascular Institute capital campaign**, assist in providing cardiac services and equipment for KMC patients. In addition to operating support in excess of \$200,000, a highlight in 2005 was the purchase of a \$400,000 CO2 Heart Laser, making possible more advanced procedures.



- **832 uninsured Dayton-area women** were provided free screening and diagnostic mammograms and other services. This reflects a 6.7% increase over 2004. Thank you for supporting our annual **Walk for Women's Wellness** and **Ribbon of Hope** events, which provided \$102,000 in gifts designated for women's health issues.
- **Wallace-Kettering Neuroscience Institute** received significant funding for operations and medical research from the Foundation and from other external grants. Scientists and physicians are capitalizing on KMC's leadership in imaging technology to develop non-invasive diagnostic procedures, to increase the safety of brain and spine surgery, and to study and treat epilepsy.

Gifts at Work in 2005

Other research centered on stroke, multiple sclerosis, Tourette's syndrome, personality disorders and alcoholism. Clinical trials focus on tumor treatment, stroke, and degenerative disc disease. Multiple publications resulted from these studies, and numerous presentations of WKNI research were made at national and international conferences.

- Donor gifts to the Foundation's **Schizophrenia Fund** made possible important research into genetic markers, patient symptoms, pharmacotherapy, and treatment options based on imaging studies.
- Over **350 Dayton-area men** participated in free prostate screenings in 2005, which were funded by proceeds from our annual golf tournament.
- The **Wellness on Wheels Program** provides much needed free medical care to those in the community who otherwise would not have access. In 2005, WOW offered 47 programs and saw approximately 3,600 patients. In conjunction with Headstart, WOW provided physicals to 200 children. WOW is supported in part by direct donations, as well as by a portion of the proceeds from the Foundation's annual golf tournament.

- **Scholarships** totaling over \$50,000 enabled 83 Kettering College of Medical Arts students to pursue nursing and allied health careers. Over 80% of KCMA graduates practice in the greater Dayton area.
- **Resident physicians** in Kettering Medical Center's graduate medical education program benefited from Foundation funded lectureships and the purchase of additional resources for the medical library.



- The **Boonshoft Center for Medical Sciences** is nearing completion, and the Foundation has been using the monies given for that capital campaign to fund the Kettering College of Medical Arts portion of the building. A major gift also helped fund the new WKNI research space on the building's top floor.

- The Foundation managed the Ohio tobacco settlement funds grant for Dayton-area smoking cessation and prevention programs, and several thousand people – mostly children – benefited from the activities of collaborating agencies and KMC departments.
- The Foundation also served KMC employees by conducting the annual **Employee Assistance Fund** campaign, which provides funds for unusual needs arising in employees' families. The Foundation also served as a channel for employees to give to the Disaster Relief Fund to assist those affected by the tsunami and by Hurricane Katrina.

On behalf of your friends and neighbors whose quality of life and health was improved by your generosity, we thank you.



Volunteering:

A VERY PERSONAL GIFT

If time is money, as the adage goes, then the volunteers at Kettering Medical Center have indeed made an enormous contribution. Last year 847 Kettering and Sycamore volunteers collectively contributed 133,205 hours of service.

Time is not just money. In a real sense, our “time” is our “life.” Those who give time give that part of their lives that is never repeatable and can never be replaced. Giving time is a very personal gift.

Volunteers support KMC in a variety of ways. Some assist discharged patients or escort them around the hospital. Others deliver patient mail and flowers, or work in the gift shops. Volunteers are often the first people patients and visitors meet when they walk in the hospital, as they are the friendly faces at the information desks helping people find their way around.

As Director of Customer Service & Volunteers, Julie Dunaway oversees KMC volunteers. Witnessing firsthand the blessings volunteers bring is a very rewarding component of her job. She is constantly amazed at how volunteers meet countless needs.

One example of how a volunteer assignment touches patients’ and their families’ lives is what is commonly known as the monthly oncology dinners. Started several years ago by a woman whose husband was an oncology patient, these homemade dinners are prepared by volunteers and served on the third Wednesday of each month on the Oncology unit. “The volunteers get such joy from the responses they receive,” Dunaway said.

Another special ministry is a prayer team of volunteers who offer to pray with patients and their families before surgery. “This has blessed so many people,” she added.

By giving of their time and energy, volunteers repeatedly say they get more than they give. In addition to being recognized in the departments where they work, KMC also holds an annual volunteer recognition banquet during National Volunteer Week. “We recognize volunteers for the number of hours they contribute – 100, 500, 1,000 and then each 1,000 thereafter with a service award pin. Once they reach 6,000 their name is put on a plaque at the hospital,” Dunaway explained.

Volunteer hours are valuable to the success of KMC. Independent Sector is a research and benchmarking organization that establishes monetary values for volunteer hours. Based on their estimates, last year Kettering volunteers gave \$2.3 million dollars of service.

Not only do they give of their time, but volunteers also contribute financially. Through the Volunteer Fund, monies are raised by volunteer efforts that are then used to buy equipment for the hospital. Julie explained, “We have volunteers who hand-make silk arrangements which are sold through our gift shops. Plus, we have an annual Christmas Open House that features handmade Christmas arrangements and wreaths.” Additionally, volunteers sponsor book, accessory and uniform sales and



service soda machines around the hospitals – all to raise money for the Volunteer Fund. The Foundation serves the volunteers by managing this Fund.

The Volunteer Fund is very profitable – normally raising and giving back to the medical center just under \$100,000 annually. Each year departments petition for funding for equipment, and a volunteer advisory board allocates the resources. Whether respirometers for cardiopulmonary or teaching tools for Kettering Breast Evaluation Center, whether medications for indigent patients or pedometers for occupational therapy, every purchase meets a specific need. The volunteers have purchased several blanket warmers in recent years, an item the patients and staff greatly appreciate.

As Dunaway summarized, volunteers are a vital part of the success of KMC. “The spirit and commitment exhibited by our volunteers enhance the patients’ feelings of concerned personalized care and contribute immeasurably to patient morale.”

Frances Rasnake began volunteering at Kettering Medical Center in 1986, and she recently surpassed 52,000 hours of service.



Becoming **A VOLUNTEER**

KMC offers more than a hundred volunteer opportunities for individuals committed to brightening the lives of others. Opportunities are available at both Kettering Medical Center and at Kettering Medical Center – Sycamore. If you're interested in volunteering, contact the Volunteer Services office at 937-395-8683. After you complete an application, a staff member will set up a time for your interview. During the interview, we will get to know you and find out where your skills and interests might best match one of our opportunities to serve. Afterwards we will invite you to a volunteer orientation followed by a health screening. Throughout the year there are a variety of needs, and so it's always a good time to call and find out how you might be a part of this important KMC team.



Volke Receives CFRE

We extend heartiest congratulations to the Foundation's Senior Development Officer Karen Dempsey Volke for achieving the professional designation Certified Fund Raising Executive. The CFRE is the highest professional designation available to fund development officers and is earned through a rigorous combination of experience, seminars and examinations.

A member of the Foundation's team since 2000, Karen's responsibilities include corporate, foundation and community relations. She is an active community leader, assisting numerous organizations as a board or committee member. Among her accomplishments at the Foundation are the development of the Ribbon of Hope Society and Luncheon, which has raised many tens of thousands of dollars for women's health, and the spearheading of the \$900,000 smoking cessation grant, which has influenced many thousands of Dayton-area residents.

Karen came to the Foundation from a successful fifteen-year tenure at Dayton's Children's Medical Center. Prior to Children's, Karen directed public relations and development at United Cerebral Palsy of Southwest Ohio (now United Rehabilitation Services).

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Kettering Medical Center Network: *One of America's Ten Best-Led Hospital Systems*

Renowned mathematician and scientist Jules Henri Poincare once noted, "It is the harmony of diverse parts, their symmetry, their happy balance; in a word it is all that introduces order, all that gives unity, that permits us to see clearly and to comprehend at once both the ensemble and the details."

The Kettering Medical Center Network was recently selected as one of the nation's ten best-led medical institutions, and an essential key to this award was the strength the Network has experienced by creating a "harmony of diverse parts" within an expanding number of hospitals, programs and services.

In May 1996, Kettering Medical Center and Grandview Medical Center agreed to create the Alliance for Health of Southwest Ohio. By capitalizing on the strengths of each organization, the affiliation offered tremendous growth opportunities and paved the way to expand services in the community. In a competitive market, both organizations recognized the value of working together and three years later, the Alliance for Health merged into one system that became the Kettering Medical Center Network.

At a national conference last fall the merger was spotlighted as KMCN received an award for being one of the ten best-led medical facilities in the nation. KMCN Chief Learning Officer Joe Nicosia presented "Effective Strategies for Aligning Cultures and Achieving Successful Mergers" at the conference sponsored by Linkage, Inc – a best practice research firm. His presentation is also a chapter in a forthcoming book about best-led hospitals.

The merging of two healthcare systems presents enormous challenges to even the most talented leadership teams. Mergers that succeed depend on strong visionary leaders who can inspire others. Given the legacies of Kettering and Grandview, careful attention was given to planning for resistance and potential obstacles along the way. The merger needed to engage multiple constituencies, and so senior management made it a priority to work toward a common language and understanding.

Diversity was apparent everywhere. Kettering Medical Center with its Kettering and Sycamore (Miamisburg) locations, as well as its Kettering Hospital Youth Services, is predominately a south-of-Dayton allopathic (M.D.) institution. Grandview's main campus is an inner-city hospital and has a long and distinguished history as one of the nation's leading osteopathic (D.O.) teaching institutions. The task was to create a harmony – even a synergy – from the diverse parts.

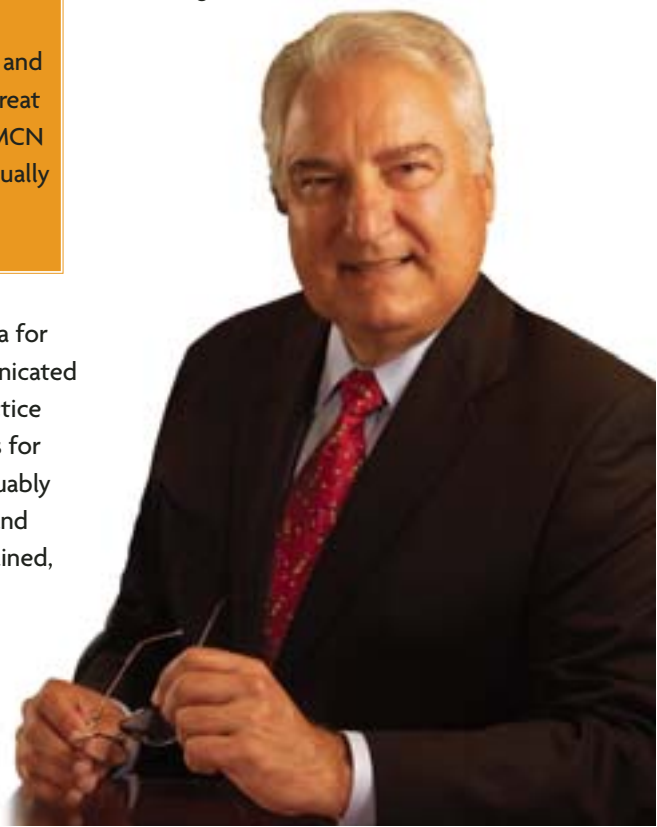
Quality of an organization's leadership is essential to donors. Donors to both Kettering Medical Center Foundation and The Grandview Foundation can find great confidence in the recognition that KMCN has received for leadership in an unusually successful merger to create synergy from diversity.

Nicosia is responsible for designing leadership and organizational curricula for KMCN. At the conference he communicated that what makes KMCN the best practice is how it continues to prepare leaders for the roles they play. "Healthcare is arguably the most complex business there is, and the reason behind that fact," he explained, "is because we are taking care of peoples' lives."

"Our longevity as an organization is largely dependent on the way we are led," Nicosia added. "Do the leaders have the skills, knowledge and motivation to do the job?" To that end, Nicosia explained that KMCN devotes extensive resources to education. Why? "Because our patients deserve the very best from our employees, and our employees deserve the very best from the leadership," he stated.

Since the merger was completed, KMCN has dramatically increased market share to the point of surpassing 50% in the autumn of 2005. Financial performance has improved, new services have been offered, the very latest in medical technology has been introduced to Dayton, and both Grandview and Kettering have garnered an enviable array of national quality awards.

"Best Led" at KMCN begins with the CEO Frank Perez and the Board, and it extends to all levels of leadership. And a unified leadership education assures continuing strength to meet tomorrow's healthcare challenges as well.



*Frank Perez
President and CEO
Kettering Medical Center Network*

Reflections...

As CEO of Penny/Ohlmann/Neiman, Inc., a Dayton-based marketing communications firm, **Walter Ohlmann's** professional experience has been an asset to his Board of Directors leadership. Walter has been active in many community charitable and civic organizations over the years. During that time he has chaired many boards, including – but not limited to – Hospice of Dayton, Better Business Bureau, Junior Achievement and Temple Israel. Walter and his wife, Selma, have two daughters, both of whom work in the agency.

Walter has served as chair of the Kettering Medical Center Foundation Board of Directors since 2003. While continuing on the Board, his term as chair expired in December, 2005 and we asked him to share his thoughts.

How did you get involved with KMC and why do you devote so much time and energy to it?

About 12 years ago my company was approached to reposition Kettering Hospital's image. The person who hired us was also in charge of the Foundation so our work quickly took on a dual purpose.

Over the years I've been involved with a variety of boards and committees. And with involvement comes a sense of satisfaction and accomplishment. One day you're soliciting funds and later you see those funds accomplish good things like helping to raise buildings or buy equipment.

What did you learn while serving?

That KMC is moving forward on many fronts. Major building projects, innovative technology, increased patient emphases and progress in every area is evidence of such.

How would you describe your leadership style?

I think I'm a facilitator. I bring people together to accomplish a specific task, lead by example and prod where necessary.

What would you say was the Board's greatest accomplishment during your tenure?

I think the Board is more active now and more involved than in the past. Individual members have been very active on several levels and in several functions. Along with that, I was extremely happy that a prospect solicitation resulted in some very, very significant funds for Kettering Medical Center and the Kettering College of Medical Arts.

You clearly have a heart for board involvement and philanthropy. Where did that value come from?

I cannot point to a specific time or incident that prompted a commitment to philanthropy. I do recall when I was around 11 that I gave most or all my weekly allowance to street beggars. I suppose that, in a small way, was the beginning of my involvement with donations.

Much of my board involvement, with non-profits at least, came about because of my connection to marketing. Most non-profits are in dire need of marketing and often my committee involvement morphed into a board position where my knowledge of marketing seemed to assist that organization.

Closing thoughts....

Beyond the satisfaction and pleasure my involvement has brought, it has also been a privilege and honor to help advance an organization that is so important to the citizens of this area and has been on the forefront of improved medical procedures and techniques and sometimes blazing a trail through innovation.

“One day you're soliciting funds and later you see those funds accomplish good things like helping to raise buildings or buy equipment.”

Ohlmann will continue an active role with the Foundation as Immediate Past Chair. Linda Lombard, a member of the Board and Vice Chair since 2003, has been elected to serve as Chair in 2006.

Thank You

Leadership Donors

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The Legacy Society is comprised of individuals who have made generous gifts through their wills, trusts, or other estate plans to ensure the future leadership and effectiveness of the Kettering Medical Center. A diamond (♦) accompanying a person's name indicates the estate gift has been received.

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Kettering Society

The Kettering Society honors major donors to the Kettering Medical Center Foundation as a means of recognizing their commitment in supporting the highest quality of medical care in the Dayton area. Donors with gifts of \$5,000 or more are eligible for Kettering Society recognition.

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